

Bosch Rexroth AG
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Memorandum of Understanding (MoU)

Würzburg/Germany,
January 15, 2020

Target:
Establishment and Maintenance of a
Bosch Rexroth Licensed Training Center (LTC)
for **Hydraulics and Pneumatics** in Surabaya, Jawa Timur, Indonesia

MoU between

- Bosch Rexroth AG, Drive & Control Academy Wuerzburg, Germany (DCA)
- PT. Bosch Rexroth, Jakarta, Indonesia
- Politeknik Perkapalan Negeri Surabaya, Surabaya, Indonesia, (PPNS)

(all the above individually referred to as a 'Party' and all collectively referred to as the 'Parties')

This document confirms the intention for a cooperation on the establishment and maintenance of a Licensed Training Center and implementation of a Didactic Concept in the field of Drive & Control technology together with the above mentioned partners PT. Bosch Rexroth as well as Politeknik Perkapalan Negeri Surabaya as Polytechnic with Vocational Training Center.

The principal objective of this endeavor is the realization of Technology Trainings with help of the Didactic Approach of Bosch Rexroth's Learn Management System together with its components (Trainings, Training Systems, Training Animations, eLearnings and other "Bosch Rexroth Learn World Supplies") to improve the Educational systems within the focused country.

DCA is also supporting the LTC by providing Train-the-Trainer-Trainings (TTT) at our Training Center of BR in Germany or regional locations to be negotiated with DCA. The costs for it have to be covered by PPNS. The Certificate of Achievement for TTT courses will be granted upon successful participation and is subject of our foreseeable cooperation. PPNS will provide Bosch Rexroth with a regular update report to conducted training courses and respective participants. Further cooperation details have to be defined.

This is a non-binding Memorandum of Understanding (MoU) and neither Party shall be legally bound to it. All claims of damages or whatsoever reason are explicitly excluded. The present memorandum mirrors the common intention of the Parties to act in the near future with reference to the above MoU Target. This MoU will come into effect upon the date of the last approving signature below. This MoU is valid for 24 months. Reauditing is possible upon arrangement before expiration date.

Bosch Rexroth AG
Betulio Rojas
DCA

PT. Bosch Rexroth
Hasbi Lubis
DCID/GM

Politeknik Perkapalan Negeri
Eko Julianto
MSc, FRINA